

2010 Annual Report



NEW
MEXICO
ASSOCIATION OF
GRANTMAKERS

Learn Connect Grow

New Mexico Association of Grantmakers Annual Report 2010

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2010 NMAG BOARD OF DIRECTORS

These Board officers comprised the Executive Committee

Elizabeth Crittenden-Palacios, *Chair*

Taos Community Foundation

Dolores Roybal, *Vice-Chair*

Con Alma Health Foundation

Frank Sanchez, *Secretary*

Needmor Fund

Tripp Killin, *Treasurer*

Killin Fund

Gay Dillingham, *Immediate Past Chair*

Livingry Foundation

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Linda Anderson

Domanica Foundation

Amy Duggan

United Way of Central New Mexico

Lynn Hathaway

Santa Fe Children & Youth Commission

Diane Harrison Ogawa

PNM & PNM Resources Foundation

Susan Herrera

Los Alamos National Laboratory Foundation

Wendy Lewis

McCune Charitable Foundation

Randy Royster

Albuquerque Community Foundation

Steve Simon

Simon Charitable Foundation

2010 AFFINITY GROUPS

Children & Youth

Lynn Hathaway and Nan Schwanfelder, *Co-Chairs*

Civic Engagement

Jim Gollin and Gay Dillingham, *Co-Chairs*

Education

Susan Herrera and Lisa O'Brien, *Co-Chairs*

Environment

Lisa Oppenheimer and Doug Meiklejohn, *Co-Chairs*

Health and Human Services

Dolores Roybal, *Chair*



2010 STAFF

Ronald White
Executive Director

Susan Cantor
Associate Director

2010 MEMBERSHIP

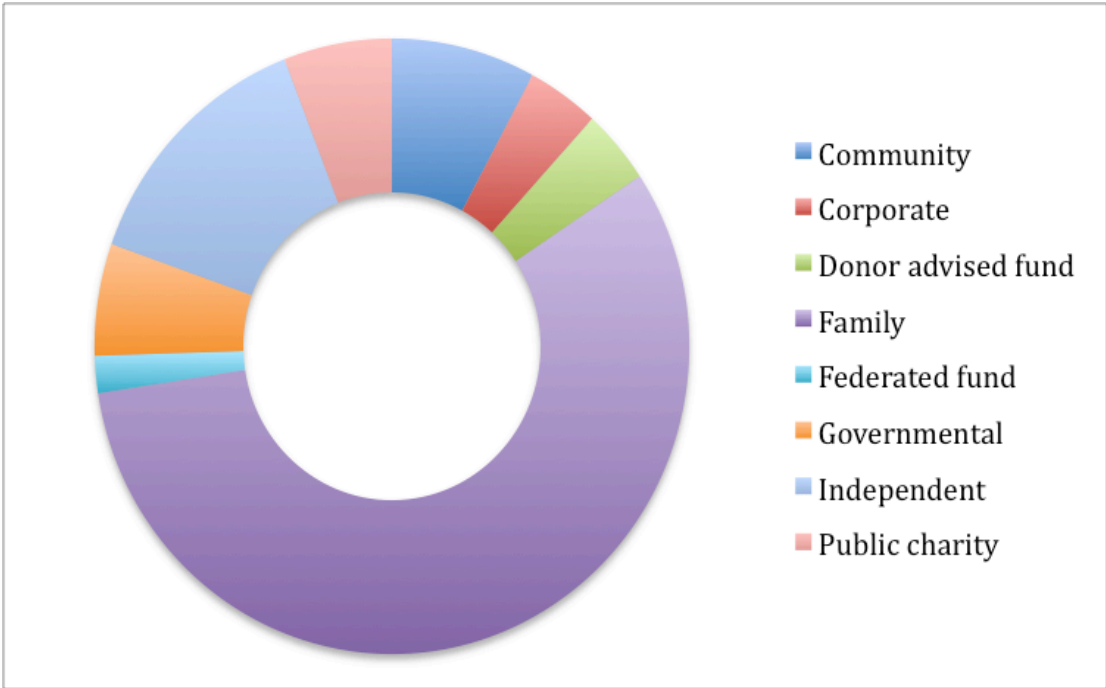
Abelard Foundation West
The Abeles Foundation
Albuquerque Community Foundation
Angelica Foundation
Azalea Fund
BF Foundation
Brindle Foundation
Chamiza Foundation
Chiyo Fukushima Charitable Trust
City of Santa Fe Arts Commission
City of Santa Fe Children & Youth Commission
Con Alma Health Foundation
Cowles Family Foundation
Cudd Foundation
Daniels Fund
The Delle Foundation
Domanica Foundation
FHL Foundation
Fleischaker Women's Legacy Fund
Frost Foundation
Bill & Melinda Gates Foundation
Isora Foundation
W. K. Kellogg Foundation
Killin Fund
Lannan Foundation
The Allene and Jerome Lapidus Foundation
Livingry Foundation
Los Alamos National Laboratory Foundation
J. F Maddox Foundation
Marguerite Casey Foundation*
McCune Charitable Foundation
Needmor Fund
New Cycle Foundation
New Mexico Arts
New Mexico Community Foundation
New Mexico Women's Foundation
Nirvana Mañana Institute
Notah Begay III Foundation*
Oppenheimer Brothers Foundation
Partners in Education Foundation for the Santa Fe Public Schools
PNM & PNM Resources Foundation
Santa Fe Community Foundation
The Seabury Foundation
Simon Charitable Foundation

Taos Community Foundation
 Thaw Charitable Trust
 Thornburg Charitable Trust
 United Way of Central New Mexico
 Wallace Genetic Foundation
 Wells Fargo*
 Witter Bynner Foundation for Poetry

* New in 2010

MEMBER TYPES

NMAG’S membership is diverse, but the largest percentage is private family foundations. The chart below summarizes the membership by funder type in 2010.



8% Community Foundations
 4% Corporate Foundations and Giving Programs
 4% Donor Advised Funds
 56% Family Foundations
 2% Federated Funds
 6% Governmental Grantmakers
 14% Independent Foundations
 6% Public Charities

2010 GIFTS AND GRANTS

NMAG is profoundly grateful the following for their 2010 contributions in excess of their annual dues. These funds were applied to the operating and program needs of the organization.

Unrestricted

Domanica Foundation	\$1,000
Frost Foundation	3,000
W K Kellogg Foundation	25,000
Killin Fund	2,000
McCune Charitable Foundation	19,500
New Cycle Foundation	1,000
New Mexico Community Foundation	500
Oppenheimer Brothers Foundation	3,000
PNM & PNM Resources Foundation	6,250

Subtotal **\$ 61,250**

Restricted Program Grants

Grantmakers in Aging	15,000
McCune Charitable Foundation	71,250
W K Kellogg Foundation	\$200,000

Subtotal **\$286,250**

Conference Underwriting

W K Kellogg Foundation	15,000
UNM Foundation	2,500

Subtotal **\$17,500**

Special Projects Grants

Livingry Foundation	\$ 2,500
McCune Charitable Foundation	14,250
New Mexico Community Foundation	9,500
PNM & PNM Resources Foundation	23,750
Sandia Laboratories/Lockheed Martin	10,000

Subtotal **\$60,000**

GRAND TOTAL **\$425,000**

2010 MEMBER BENEFITS

Family Foundation Teleconferences

Forum of Regional Association of Grantmakers Knowledgebase

Statewide Philanthropy Conference: November 3-5, 2010

Philanthropy in New Mexico: Cultures of Giving

As New Mexico approaches its 100th anniversary of statehood, the New Mexico Association of Grantmakers prepares to take stock of our state's diversity of giving traditions nurtured in its cultures. At this conference we will explore what Native Americans, Hispanos, and Anglos have contributed to the rich tradition of New Mexican giving, and we will consider together how inter-faith traditions, family philanthropy, and upcoming generations are adding to and shaping the future of philanthropy in our state.

Presentations included:

The Cultures of Giving: Myths, Strategies and Lessons Learned

Alandra Washington, W K Kellogg Foundation

Fostering Family Culture Through Giving

Claire Costello, Bank of America/Merrill Lynch

Community Collaboration/Commemoration

Jodi Delaney, Department of Cultural Affairs

A Pathway to Prosperity through Service

Greg Webb, New Mexico Commission for Community Volunteerism

Border Philanthropy

Andy Carey, US-Mexico Border Philanthropy Partnership

Karen Yarza, Fundación Comunitaria de la Frontera Norte

Native Philanthropy – Giving as an Art

Joy Persall, Native Americans in Philanthropy

Native Philanthropy – The Missing Link?

Benny Shendo, NB3 Consulting

Latina Giving: Legacy & Family

Maria Pesquiera, Mujeres Latinas en Accion

Cultures of Philanthropy: Charity Begins at Home, Philanthropy Can Make a Difference
Terry Odendahl, Global Greengrants Fund

2010 PROGRAMMING

The following selected programs took place during 2010:

February 10, 2010: *Global Center for Cultural Entrepreneurship*

May 6, 2010: *Foundation Sustainability in the New Normal*

May 28, 2010: *Funders Networking Breakfast*

June 8, 2010: *Children & Youth Affinity Group Briefing*

July 13, 2010: *Dreaming New Mexico: The Age of Local Foodsheds*

July 30, 2010: *Funders Networking Breakfast*

October 5, 2010: *Lannan Foundation: Grantmaking Initiatives and Priorities*

October 15, 2010: *Funders Networking Breakfast*

October 18, 2010: *Story of Place: Transformative Community*

November 3 – 5, 2010: *Philanthropy in New Mexico: Cultures of Giving*

November 18, 2010: *Children & Youth Affinity Group Grantmaker/Grantseeker Dialogue*

2010 GOVERNANCE

- Board Meetings were held on: January 26th; April 28th; July 27rd; and October 26th.
- Annual Membership Meeting was held on November 5th, 2010, at which new Board Officers and Board Members for 2011 were elected. Lynn Hathaway (City of Santa Fe Children and Youth Commission), Gay Dillingham (Livingry Foundation), and Steve Simon (Simon Charitable Foundation) stepped down after serving multiple terms as Directors.

The following existing Board members were re-elected:

Linda Anderson, Domanica Foundation
Randy Royster, Albuquerque Community Foundation

The following new members were elected to the Board of Directors:

Laurie Betlach, Lannan Foundation
Brian Byrnes, Santa Fe Community Foundation
Sabrina Pratt, City of Santa Fe Arts Commission

The following were elected to serve as officers for a one-year term:

Elizabeth Crittenden Palacios, Taos Community Foundation, *Chair*
Dolores Roybal, Con Alma Health Foundation, *Vice Chair*
Tripp Killin, Killin Fund, *Treasurer*
Frank Sanchez, Needmor Fund, *Secretary*

**New Mexico Association of Grantmakers
Results of Operations
2010**

	<i>Year-to-Date</i>	<i>Full Year Budget</i>	<i>% of Budget</i>
<i>Revenues</i>			
Membership dues	\$73,950	\$72,000	103%
All Grants	286,250	282,000	102%
General Operating	61,375	76,000	81%
Conference Fees	11,423	17,000	67%
Conference underwriting	17,500	15,000	117%
Special Projects Support	59,875	57,000	105%
Program Fees	90	5,000	2%
Interest	453	0	0%
Other	2,670	1,000	267%
	\$513,586	\$525,000	98%
<i>Expenses</i>			
Contract Services	46,696	79,500	59%
Accounting / Tax Returns	1,969	10,000	20%
Annual Conference	24,215	20,000	121%
Board of Directors	166	200	83%
Dues and fees	2,167	2,000	108%
Insurance	2,544	2,600	98%
Occupancy	10,560	10,560	100%
Payroll Expenses	124,704	124,000	101%
Postage	213	1,750	12%
Programming	36,508	135,250	27%
Printing and Copy	26	10,200	0%
Public relations	0	3,500	0%
Special Projects	51,341	56,125	91%
Staff development	1,996	7,000	29%
Subscriptions and resources	312	750	42%
Supplies and equipment	1,554	6,200	25%
Telephone and Internet	2,036	5,000	41%
Travel / Meetings	4,424	19,500	23%
Website / Technology	5,190	25,000	21%
Miscellaneous	0	1,000	0%
	316,621	520,135	61%
Net Income	196,965	4,865	